

"You cannot afford the cost of living in London and trying to be an artist," said Matthew Wood, who founded the initiative in 1997 in a '60s office building in Greenwich with his then-business partner, Kelvin O'Mard, as a response to their own struggles to find affordable studio space in London. "You end up working just to pay your rent and you have no time to develop your practice."

SFSA, a bit down from the Thames Barrier near central London, is a conglomerate of low-priced studios and other facilities equipped for sculptors, glassmakers, printers, jewelers and even a latex fetish-wear designer (but not those in the dramatic arts — "they make too much noise," Mr. Wood said). Since 2009 it has aimed to keep artists in London and draw new ones to the city.

Created in partnership with a property company, the development houses around 150 artists "from 18 to 78," Mr. Wood said, with more than 250 studios — self-contained and with natural light — ranging from 190 to 1,500 square feet, or 20 to 140 square meters.

The smaller spaces cost less than £160 a month, or \$260, all costs included. To put that in perspective? The average rent per month for a one-bedroom apartment in Greenwich, according to the online rental site <u>Nestoria.com</u>, is about £1,100.

"Balancing living costs and setting up as a new maker can be quite tricky," said Emma Yeo, a headwear and accessories designer who has shown her work at Selfridges and during London Design Week and who has rented an SFSA studio with two other designers since January. "For me, most of the studios in London would have been out of the question."

Once completed — the developers are two years into the five-year project — the South London colony will comprise 180,000 square feet, making it one of the largest art communities of its kind in Europe and the largest in Britain. Vacant warehouses will be turned into 300 studios and workshops, an art-education center, a fine-art print studio, a jewelry studio, a ceramic studio and 3,500 square feet of gallery space.

SFSA is not the only studio development in London. Down the road is Art Hub, started in 1999, which rents out open-planned studios (as opposed to self-contained) starting at £260 a month and organizes courses for artists. In artsy Hackney Wick in North London, a cluster of centers — like Mother Studios, created in 2001 by the artist Joanna Hughes — rent studios starting at £80 a month. But Mr. Wood's project is perhaps one of the most ambitious in its goals of attracting artists and turning art spaces into a viable business venture.

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A hat created by Emma Yeo for her autumn/winter collection. "Balancing living costs and setting up as a new maker can be quite tricky," she said. "For me, most of the studios in London would have been out of the question."



A cityscape painted by Sarah Priddis, who rented a small studio at SFSA in September.



The cabinet makers Jamie Gledhill, left, and Bruce Watson in a studio at the complex.



Tara Mulholland/International Herald Tribune The site of SFSA, which houses studios and workshops.

gallery <u>GV Art</u>. And, she added, "I love the location of the studio right on the Thames. I have constant stimulation every time I look out the window."

Those who rent spaces at SFSA are a mix of local and international artists, a few highly successful like the photorealist painter Jason Brooks, but most working some kind of job to support their art.

There is an application process, and Mr. Wood admits he has had to turn many people down — "a lot of people are just looking for cheap office space," he said. But, by and large, the key criteria are to be a practicing fine artist and to use the space, he said.

The artists renting spaces seem to agree that Mr. Wood's energy and his hands-on approach are the reasons the SFSA is a success.

"I like having Matthew as our advocate," said Gary Drostle, who specializes in large-scale mosaics and sculptures and has been renting an SFSA studio since 2001. "It is so different from dealing with 'landlords' in the past. You really feel that he is there for us, on our side, and understanding of the difficulties we have trying to make it in the art world."

Sarah Priddis, who rented a small studio at SFSA in September, agreed. She had stopped painting for nearly 10 years because of the time and space constraints imposed by a full-time job and no studio.

"I met Matthew and walked around the site feeling inspired and buzzing about the idea of painting again," she said. "His plans for the site are visionary. He doesn't see an old dilapidated warehouse. He sees 300 studios, print rooms, gallery, arts cafe, installation spaces. It's wonderful to be a part of it."

The development is undergoing a major growth phase this year, with the creation of 60 more studios, a fine-art print studio, an education suite and a gallery. Trees are being planted in the quadrant by the Thames outside the studios, where resident artists picnic and hang out in the summer.

Crucially, in today's economic climate, the development is now covering its costs.

"You tell people you're running an arts project and your normal business person's reaction is going to be 'Oh my

God, it's going to be a disaster,"' Mr. Wood said. "Yes, most artists don't have a lot of money. But when you hub a lot of them together, then actually you can do something."

He said that starting the venture as Britain nose-dived into a financial slump was actually beneficial in terms of finding a partner to back it. "It's a numbers game for us as well," he said. "£80,000 for a big shed per annum is a lot of money and no one knows what to do with it. Put a number of units in there and suddenly you're turning over a lot more money. It's all about convincing people."

The development, which is nonprofit and puts all money made back into SFSA, is now running at a profit. So Mr. Wood set up a new branch of the venture in collaboration with the property company Telford Homes, which will provide 14 studios where artists can live and work for a five-year term at around £450 a month.

"The price point is very important," Mr. Wood said. "We have a massive number of artists in London, hundreds come every year, so it's supply and demand. It's a bit like in that baseball film, 'Field of Dreams': 'If you build it, they'll come."'



